

M.B.A. CORE COURSES

FALL TERM

MGT 401 Managing Groups and Teams 1 unit. Julia DiBenigno, Jen Dannals, Adriana Germano, David Mungia Gomez

MGT 402 Basics of Accounting 2 units. Anya Nakhmurina

MGT 403 Probability Modeling & Statistics 2 units. Katja Seim, Tauhid Zaman, Seth Zimmerman

MGT 404 Basics of Economics 2.5 units. Kai Hao Yang, Barbara Biasi, Jidong Zhou

MGT 405 Modeling Managerial Decisions 2 units. Anjani Jain, Nathan Novemsky

MGT 410 Competitor 2 units. Kai Hao Yang, Kevin Williams

MGT 411 Customer 2 units. Jiwoong Shin, Gal Zauberman

MGT 412 Investor 2 units. Paul Fontanier, Theis Jensen

MGT 413 State & Society 2 units. Mushfiq Mobarak, Ian Shapiro

SPRING TERM

MGT 408 Introduction to Negotiation 1 unit. Barry Nalebuff, Daylian Cain

MGT 420 The Workforce 2 units. James Baron, Laura Adler

MGT 421 Innovator 2 units. Tristan Botelho, Balazs Kovacs

MGT 422 Operations Engine 2 units. Zhen Lian, Leslie Meng

MGT 423 Sourcing & Managing Funds 2 units. Jacob Thomas, Menaka Hampole, Geert Rouwenhorst, Raphael Duguay

MGT 425 The Global Macroeconomy 2 units. Kevin Donovan, Lorenzo Caliendo

MGT 430 The Executive 2 units. Ravi Dhar, Nathan Novemsky, Jon Iwata, Aneesha Raghunan